

TO: Board of Directors DATE: January 18, 2023

FROM: Jim Derwinski, CEO/Executive Director

SUBJECT: December 2022 Ridership Trends & Update on the \$100 Monthly Pass Pilot Program

This memo describes ridership patterns in 2022, including ridership and service recovery by line and service period. This memo also describes fare product information including an update on the \$100 Monthly Pass pilot program. Data in this report is preliminary and will be finalized at the end of the year. <u>December ticket sales</u> data was outstanding at the time of making this report due to a contractor data issue. Exhibits 1, 2, 7, 8, and 9 and their associated text have not been updated since the November ridership trends memo.

Following trends for prior months, ridership in November 2022 was 37% higher than November 2021. Compared to October, ridership decreased 6%, which is typical given the time off workers take around the Thanksgiving holiday. November had the same number of weekdays and Sundays, with one less Saturday compared to October.

Estimated Passenger Trips by Month



Exhibit 1

Estimated Passenger Trips by Line (November 2021 vs. November 2022)

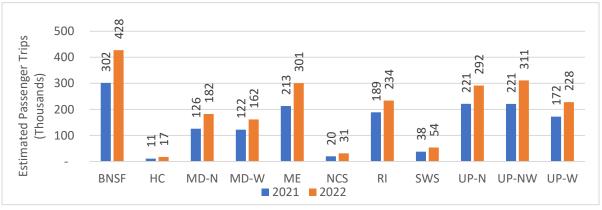


Exhibit 2

Weekday Ridership

Average weekday ridership recovery was 43 percent in December, which was down -1% from November. Average weekday ridership in December was 103,600, with ridership significantly declining in the last two weeks of the month which is consistent with trends in prior years due to holidays and vacations.

Metra Average Weekday Ridership

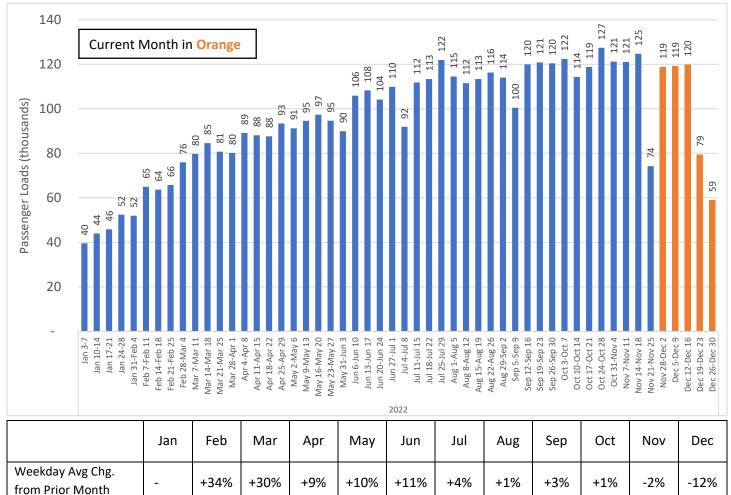


Exhibit 3



Exhibit 4

December Ridership Highlights

- Metra expanded its weekday schedule by a total of 46 additional trains in December. The Union Pacific-West line received 18 additional trains, effective December 5. On December 12, Metra added 28 weekday trains split between the Milwaukee District North (14), Milwaukee District West (12), and North Central Service (2) lines.
- UP-W average mid-week ridership increased 9% during the first week of its new scheduled compared to the line's average midweek ridership in November.
- Due to severe weather and the anticipated low ridership, Metra operated a modified schedule on Friday December 23, with 288 trains systemwide that served 17,700 passengers.
- Metra operated a Sunday schedule on Christmas Day Sunday December 25 and the observed holiday Monday December 26, serving 11,700 and 20,500 passengers, respectively.

Service Status

After reducing service in response to the COVID-19 pandemic, Metra has restored service in different capacities on its lines. On four lines in particular (BNSF, Metra Electric, Rock Island, Union Pacific North), schedules were redesigned to standardize stopping patterns and to increase midday service as part of a pilot schedule initiative. As a result, these lines have experienced a stronger recovery in the midday compared to the overall recovery of those lines and compared to the system's midday as a whole. For example, the Union Pacific North has a recovery of 69% during the midday compared to the line's weekday recovery of 54% and Metra's overall midday recovery of 54%.

In December 2022, Metra added service to the Milwaukee District North, Milwaukee District West, North Central Service and Union Pacific West lines. The Union Pacific West line in particular returned to a level of service comparable to pre-COVID levels, which contributed to its relatively strong weekday recovery of 50%. Metra staff monitors ridership and operations on these schedule enhancements to determine if future adjustments are necessary.

Ridership Recovery by Line & Service Period (Dec 2022 as a percentage of Dec 2019)

| Line | Peak | Rev Peak | Midday | Evening | Weekday | Saturday | Sunday |
|-------|------|----------|--------|---------|---------|----------|--------|
| BNSF | 35% | 38% | 48% | 38% | 37% | 39% | 56% |
| НС | 32% | - | 33% | - | 32% | - | - |
| MD-N | 39% | 34% | 44% | 36% | 39% | 46% | 59% |
| MD-W | 31% | 48% | 41% | 43% | 34% | 46% | 60% |
| ME | 40% | 120% | 80% | 80% | 52% | 90% | 94% |
| NCS | 31% | 17% | 25% | 0% | 28% | - | - |
| RI | 40% | 71% | 60% | 55% | 43% | 54% | 52% |
| SWS | 33% | 2% | 10% | 0% | 28% | 0% | - |
| UP-N | 48% | 56% | 69% | 65% | 54% | 74% | 75% |
| UP-NW | 41% | 64% | 52% | 48% | 45% | 69% | 76% |
| UP-W | 48% | 62% | 56% | 53% | 50% | 66% | 57% |
| Total | 39% | 55% | 54% | 47% | 43% | 59% | 66% |

Exhibit 5

\$100 Monthly Pass Pilot Program

Sales of Metra's promotional flat-rate \$100 "Super Saver" Monthly Pass, which was implemented in July 2022, remained high in December despite a decrease due to the holidays. Staff will continue to monitor these trends as the Monthly Pass promotion continues.



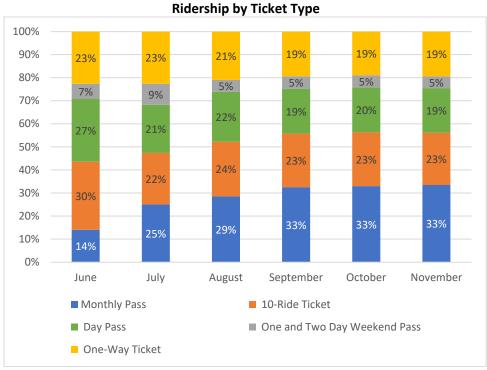


Exhibit 7

Ticket Sales

Metra sold nearly 31,000 Monthly Passes in November, more than three times the quantity sold in June, before the "Super Saver" pilot began.

Ticket Sales and Ridership by Ticket Type (thousands)

| | Ticket Sales | | | | | Ridership | | | | | |
|----------------------|--------------|-------------|-------------|----------------------|----------------------|-------------|-------------|-------------|----------------------|----------------------|----------------------|
| Ticket Type | Nov 2019 | Jun 2022 | Nov 2022 | Jun 2022 Share | Nov 2022 Share | Nov 2019 | Jun 2022 | Nov 2022 | Nov 2019 Share | Jun 2022 Share | Nov 2022 Share |
| Monthly Pass | 84 | 10 | 30 | 1.0% | 3.8% | 3,604 | 308 | 738 | 59.8% | 13.8% | 32.9% |
| 10-Ride Ticket | 140 | 65 | 50 | 6.7% | 6.2% | 1,402 | 649 | 498 | 23.3% | 29.0% | 22.2% |
| One-Way Ticket | 712 | 498 | 428 | 51.5% | 53.5% | 712 | 498 | 428 | 11.8% | 22.3% | 19.1% |
| Weekend Pass | 95 | - | - | 0.0% | 0.0% | 237 | - | - | 3.9% | 0.0% | 0.0% |
| One Day Weekend Pass | - | 67 | 57 | 6.9% | 7.2% | - | 113 | 92 | 0.0% | 5.0% | 4.1% |
| Two Day Weekend Pass | - | 15 | 10 | 1.6% | 1.3% | - | 32 | 20 | 0.0% | 1.4% | 0.9% |
| Day Pass | - | 312 | 225 | 32.2% | 28.1% | - | 599 | 428 | 0.0% | 26.8% | 19.1% |
| \$6 Day Pass | - | 55 | 69 | 5.7% | 8.7% | - | 134 | 131 | 0.0% | 6.0% | 5.9% |
| \$10 Day Pass | - | 257 | 156 | 26.6% | 19.4% | - | 465 | 297 | 0.0% | 20.8% | 13.2% |
| RTA Ride Free Permit | - | - | - | 0.0% | 0.0% | 68 | 37 | 35 | 1.1% | 1.6% | 1.6% |
| Total | 1,031 | 967 | 801 | 100% | 100% | 6,023 | 2,237 | 2,240 | 100% | 100% | 100% |

Exhibit 8

Ridership by Sales Channel (thousands)

| | | Т | icket Sales | | Ridership | | | | |
|------------------------|-------------|-------------|-------------------|-------------------|-------------|-------------|-------------------|-------------------|--|
| Sales Channel | Nov 2019 | Nov 2022 | Nov 2019 Share | Nov 2022 Share | Nov 2019 | Nov 2022 | Nov 2019 Share | Nov 2022 Share | |
| Conductor | 153 | 75 | 15.0% | 9.6% | 200 | 85 | 3.3% | 3.8% | |
| Commuter Benefit | 35 | 5 | 3.5% | 0.7% | 1,163 | 90 | 19.4% | 4.0% | |
| Ventra App | 565 | 603 | 55.6% | 76.7% | 2,771 | 1,661 | 46.2% | 74.6% | |
| Ticket Agent | 235 | 90 | 23.1% | 11.5% | 1,607 | 333 | 26.8% | 15.0% | |
| Ticket Vending Machine | 29 | 13 | 2.9% | 1.6% | 183 | 23 | 3.0% | 1.0% | |
| RTA Ride Free Permit | - | - | 0.0% | 0.0% | 68 | 35 | 1.1% | 1.6% | |
| Total | 1,017 | 786 | 100% | 100% | 5,992 | 2,227 | 100% | 100% | |

Exhibit 9

Note: Values in Exhibits 8 and 9 do not add to total ridership due to Group Sales, Marketing Sales, and Refund Adjustments; 2019 data may not match previously reported totals due to late-reporting sales and refunds; 2022 data are preliminary and subject to revision as data is continuously reviewed throughout the year. Sales of incremental tickets are not included.

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